

## **NEWS RELEASE**

For Immediate Release

## **407 International Reports First Quarter Results**

**TORONTO, April 26, 2018** - 407 International Inc. (the "Company") announced today revenues of \$288.5 million for the first quarter of 2018, compared to \$260.7 million for the same period of 2017. Earnings before interest, taxes, depreciation and amortization ("EBITDA" 1) totalled \$251.0 million for the first quarter of 2018 compared with \$220.5 million for the same period of 2017. The Company reported net income of \$96.9 million for the first quarter of 2018, compared with net income of \$87.4 million for same period of 2017.

The Board of Directors declared an eligible dividend of \$0.292 per common share, payable on or about April 26, 2018 to shareholders of record on April 26, 2018.

The Company is pleased to confirm the recent appointment to the Board of Directors of Andrew Hay, Senior Principal, Canada Pension Plan Investment Board. The appointment took effect on April 1, 2018 and Mr. Andrew Hay replaces Mr. Bruce Hogg on the Board. The members of the Board of Directors are as follows:

- David McFadden, Q.C., Chair of the Board
- Andres Sacristan, President and Chief Executive Officer
- Andrew Alley
- Michael Bernasiewicz
- Francisco Clemente
- George Davie
- Enrique Diaz-Rato
- Laura Formusa
- Andrew Hay
- Denis Jasmin
- Rob MacIsaac
- Nicolas Rubio
- Ken Walker

The Company is owned by Cintra Global Holding Limited, a wholly owned subsidiary of Ferrovial S. A. (43.23%), by indirectly owned subsidiaries of Canada Pension Plan Investment Board (total 40%), and by SNC-Lavalin (16.77%).

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News releases are available at www.407etr.com.

<sup>&</sup>lt;sup>1</sup> EBITDA is not a recognized measure under International Financial Reporting Standards and investors are cautioned that EBITDA should not be construed as an alternative to net income or cash from operating activities as an indicator of the Company's performance or cash flows. The Company's method of calculating EBITDA may differ from other companies' methods, and may not be comparable to measures used by other companies.



Average revenue per trip

at March 31

Average workday number of trips

Total vehicle kilometres (in thousands)

Number of transponders in circulation

## **Highlights** Unaudited

	Th	Three-month period ended March 31			
	2018		2017		
Selected Financial Information (in millions)					
Revenues	\$	288.5	\$	260.7	
Operating expenses		37.5		40.2	
Depreciation and amortization		25.7		24.4	
Interest and other expenses		93.5		77.2	
Income before tax		131.8		118.9	
Income tax expenses		34.9		31.5	
Net income	\$	96.9	\$	87.4	
Traffic					
Total trips (in thousands)		27,958		27,542	

\$10.24

376,668

578,300

1,450,737

\$9.35

368,247

564,174

1,360,489